

## Collaborative update

We are delighted to share with you the final flash report from the Value Management Collaborative, which finishes on 31st October 2022.

We hope that the learning and resources generated during the collaborative will continue to support improvements in care and we will continue to look for opportunities to incorporate our learning into other programmes of work.

A huge thank you to everyone who has participated in the collaborative over the last three years for their hard work and dedication, and we wish those looking to sustain the value management approach locally every success.

## Strategic negotiating and influencing skills module

Wednesday 14 September via MS Teams

Thank you to those who attended this session which focused on the skills required to:

- influence people, develop understanding and value the perspectives of others, and
- effectively communicate the work to senior leaders and ask for support.



During the session an activity on Liberating Structures explored tools to support communicating across your teams, influencing and negotiating.

Read more on the [Liberating Structures website](#).

## Coach development day

Friday 30 September, Delta House, Glasgow

Thanks to everyone who attended our coach development day. This was a great opportunity for coaches involved in Value Management to come together face to face again to network, share learning and consider how they sustain their connections to support their Value Management activity.

It was fantastic to hear coaches share their experiences with each other and reflect on the benefits of Value Management at a personal level, team level and organisational level. Coaches also shared their thoughts on the benefits of the collaborative approach and thought about how these can be replicated locally.



[The full slide set and supporting handouts used during the session are available on our MS Teams group.](#)



### Any feedback?

Please can we ask that you take the time to complete our short [evaluation form](#). Thank you.

## What's coming up?

12  
October

### Spread and Sustainability Module

This MS Teams module is aimed at **improvement coaches, team leads and others working on Value Management, including those involved in the spread of the approach locally**. It may also be of interest to other colleagues looking to spread improvement.

**Have you registered yet?**  
[Register here.](#)

All presentation slides and supporting handouts are available in our [MS teams group](#)

Visit our ihub website by scanning or clicking on the QR code:



Contact us:



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## What did the session entail?

The Value Management national team hosted a project surgery on 2 August 2022 which explored the experiences of two consultants implementing Value Management in Northwell Health, USA and the role they play within their multidisciplinary Value Management teams.

During the session **Dr Heustein Sy** and **Dr Linda Kirschenbaum** highlighted:

- examples of improvement work they have undertaken with their teams
- why medical representation within Value Management teams is important



The neurosurgical intensive care unit working on Value Management, Lennox Hill Hospital

## Thank you for your feedback!

### What did you like about the session?

Good to hear the consultants talk about the real examples of their work.

The enthusiasm of the speakers and the acknowledgement that the entire team have to be on board. The recording will be fantastic to share with those needing encouragement.

### Even better if?

Would have been helpful to hear tips of how to get consultants engaged and generate buy in.

More staff from boards had been able to attend.



## Recording and slides

Access the [recording](#) of the session and full [slide set](#). Feel free to share with colleagues that were not able to attend.

## Upcoming case study . . .

### Value Management in Mental Health

The national team recently conducted interviews with colleagues in NHS Forth Valley and NHS Highland focusing on Value Management in Mental Health.



### What have we found so far?

Learning so far includes that Value Management:

- ✓ enables local learning and embedding of quality improvement skills with clinical staff at all levels
- ✓ supports this via action-oriented and participative focus (learning by doing),
- ✓ empowers staff to identify problems early and take ownership of their resolution

We also heard how different contextual factors between clinical settings impact implementation and the importance of relationships and credibility in spreading the approach.

Keep an eye on the ['resources page on the ihub website](#) where we will be publishing the case study.

## Have you used the Value Management resource pack yet?



[Use our resource pack](#) to access a range of different resources to help guide you through your Value Management journey.

Scan our QR code:



## Join the conversation



MS Teams

All resources are available in the library channel within our Value Management Collaborative MS Teams group. If you are not already a member of the team, [you can request to join via this link.](#)

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